Mortgage Industry Seminar

Hector Retta Commissioner

SAVINGS AND MORTGAGE LENDING

Department Update

- FY 2024 Observations
- Agency Priorities and Initiatives FY 2025
- FY 2025 Budget
- 89th Legislature
- Mortgage Grant Fund



FY 2024 Observations

- Federal Open Markets Committee (FOMC) registered no change in the Federal Funds target range of 5.25% - 5.5% from July 2023 to September 2024
- Federal Funds target range reduced by 50 bps to 4.75% 5.00% in September
- Inflation lowered from 9.1% in June 2022 to 2.4% in September 2024
- Housing continues to be a challenge contributing to inflation
- Employment growth in Texas was 2.3% for September YOY and unemployment was 4.1% in September
- Cybersecurity



Financial Markets

Index	8/30/23	10/31/24	Delta
NYSE	16,000.37	19,326.49	20.23 %
NASDAQ	14,034.97	18,289.26	30.31 %
DJIA	34,721.91	42,148.56	21.39 %
S&P 500	4,507.66	5,748.72	27.53 %



Agency Priorities and Initiatives

- Legislative 89th Legislative Session
- Regulatory Activities
- Policy and Rule Development
- Outreach and Communications
- Agency Operations



FY 2025 Budget

- Provide the resources needed to execute the mission of the agency
- Revenues up .5% YOY; expenses up 9.9%
- Personnel Costs 89.6% of total expenses, up 9.2%; 76 FTE
- Information Technology at 12.5% and Travel at 57.7% are the largest increases in Operating Costs
- Licensing fees -- 10 states have lower mortgage company fees, 1 state has lower Mortgage Banker and Mortgage Servicer fees, RMLO fee of \$125 is lower than the national average of \$194



89th Legislature

- Legislature still in the Interim
- November 5 General Election
- November 11 first day to prefile bill
- January 14 89th Legislature convenes



Mortgage Grant Fund

- Established by the 87th Texas Legislature by enactment of Texas Finance Code Chapter 156, Subchapter G
- Funded primarily by excess amounts transferred from the Recovery Fund
- Provides funding for two (2) purposes:
 - Support consumer financial education relating to mortgage loans
 - Payment of claims for fraud committed by unlicensed individuals acting as a Residential Mortgage Loan Originator



Mortgage Grant Fund Eligibility

- Non-profit organizations, including government organizations
- For-profit organizations if the program has a statewide impact
- Auxiliary mortgage loan activity companies registered with the Department under Texas Finance Code Chapter 156
- Awarded on a reimbursement basis
- Awards may be from \$5,000 to \$100,000



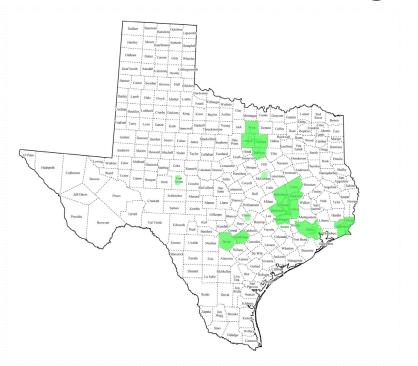
Mortgage Grant Fund Disbursements

Amount Awarded for the 2023-2024 Grant Cycle	\$576,176.00
Total Reimbursed from 1 st and 2 nd Reimbursement Requests (Year 1)	\$270,242.56
3 rd Reimbursement Requests (January 1 st – June 30 th , 2024 Year 2)	
Brazos Valley Affordable Housing	\$24,118.33
Credit Coalition	\$25,000
Foundation Communities	\$12,968.27
Galilee Community Development	\$10,217.11
Grassroots Community Development	\$9,662.24
Habitat for Humanity Camp County	\$2,659.67*
Houston Habitat for Humanity	\$0
Habitat for Humanity of Jefferson County	\$7,433.32
Habitat Fort Worth Area Habitat for Humanity	\$16,429.31
Estimated Total Requested for Reimbursement:	\$108,488.35
Estimated Total Requested to Date:	\$378,730.91
Estimated % of Funds Expended to Date:	65.7%
Estimated Funds Remaining:	\$197,445.09
	*estimated: additional information pending

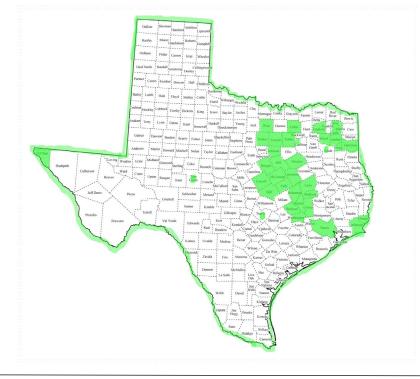


Grant Cycle Coverage Comparison

2023 – 2024 Grantee Coverage



2025 – 2026 Applicant Coverage





Questions?

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